

VDB | *Loi*



# OPPORTUNITIES IN RENEWABLE ENERGY AND INFRASTRUCTURE: BANGLADESH, CAMBODIA, LAOS AND VIETNAM

📍 JBIC BUILDING, TOKYO

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June 21, 2023

## INTRO

Several markets in South and Southeast Asia continue to offer massive opportunities in energy and infrastructure development, driven by the energy transition and a strong growth in economy and population. A region that is rebounding strong after COVID, you cannot afford to be out of the loop on what is really happening on the ground. That is precisely the purpose of this highly practical briefing event by VDB Loi's senior partner Edwin Vanderbruggen, who focuses on some of the regions' hottest markets and projects.

## SPEAKER



**Mr. Edwin Vanderbruggen**

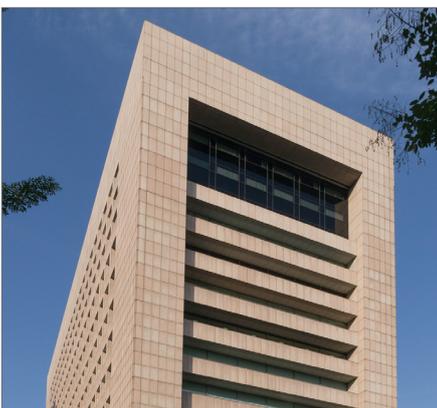
Senior Partner of VDB Loi

Edwin has a vast experience advising Governments, sponsors and lenders on energy, transportation, water and waste projects in Bangladesh, Cambodia, Myanmar, Laos and Vietnam. His on-the-ground knowledge, practical approach and his well-known public speaking skills make him a very welcome guest at JOI's briefings in Tokyo for many years running. Now back after the COVID suspension, Edwin will outline the key things to know about these markets and projects, focusing on hot issues and real opportunities for Japanese investors in the energy and infrastructure space.

## HIGHLIGHTS

- Cambodia's upcoming 2 GW new solar projects and energy storage, ADB supported: How will the project pipeline look like?
- What is the real impact of Vietnam's finally published Power Development Plan 8?
- International power trading from Laos and Cambodia to Singapore? Outlook and status update
- Which renewable energy projects are for sale or investment in Bangladesh, Cambodia, Laos and Vietnam?
- Is it still possible to obtain a power project in Bangladesh, Cambodia or Laos without a tender?
- What are the tariffs and commercial terms for wind and solar PPAs in Bangladesh, Cambodia, Laos and Vietnam?
- Updates on the pipeline for water, waste, transportation projects in the region

## EVENT LOCATION



### JAPAN BANK FOR INTERNATIONAL COOPERATION

1 Chome-4-1 Ōtemachi  
Chiyoda City  
Tokyo

TIME	PROGRAM
03:00PM - 03:10PM	Welcome remarks and introduction by Satoshi Mitsukuri, VDB Loi liaison in Tokyo
<b>WHAT YOU NEED TO KNOW ABOUT UPCOMING OPPORTUNITIES IN BANGLADESH</b>	
03:10PM - 03:50PM	<ul style="list-style-type: none"><li>• Project pipeline: some key projects and tenders you need to know</li><li>• What are the commercial terms and tariff of PPAs for solar and wind in Bangladesh?</li><li>• What is the real reason so few solar projects get to COD? (Tip: It's not because of the land)</li><li>• How to acquire a brownfield power project in Bangladesh?</li><li>• What are the key practical challenges to get a foreign project loan approved?</li></ul>
<b>CAMBODIA: PROJECTS AND OPPORTUNITIES IN ENERGY AND INFRASTRUCTURE</b>	
03:50PM - 04:30PM	<ul style="list-style-type: none"><li>• What are the details of ADB's plan for 2 GW solar projects plus storage?</li><li>• How will the structure be for the export of renewable energy to Singapore?</li><li>• Which projects are negotiated without a tender?</li><li>• Cambodia solar projects for sale: this is how you structure the purchase</li></ul>
<b>SOME KEY ISSUES ON ENERGY, WATER AND TRANSPORTATION PROJECTS IN LAO PDR</b>	
04:30PM - 04:50PM	<ul style="list-style-type: none"><li>• What will be the effect of the new PPP Law?</li><li>• Solar and hydro project developers seeking buyers and investments: how to structure?</li><li>• What are the commercial terms of wind projects in Laos?</li><li>• Key things to know about toll road projects: are they bankable in Laos?</li><li>• Water supply projects: what are the concession terms?</li></ul>
<b>A NEW START FOR ENERGY AND INFRASTRUCTURE INVESTMENT IN VIETNAM?</b>	
04:50PM - 05:30PM	<ul style="list-style-type: none"><li>• What does the new Power Development Plan 8 mean for renewable energy projects?</li><li>• How to acquire an already approved solar or wind project in Vietnam?</li><li>• Real estate: debt restructuring and opportunities</li><li>• Update on water, waste and transportation infrastructure pipeline</li></ul>

## HOW TO REGISTER AND ATTEND?

Register through your usual contact at the Japan Institute for Overseas Investment - JOI <https://www.joi.or.jp/en/>