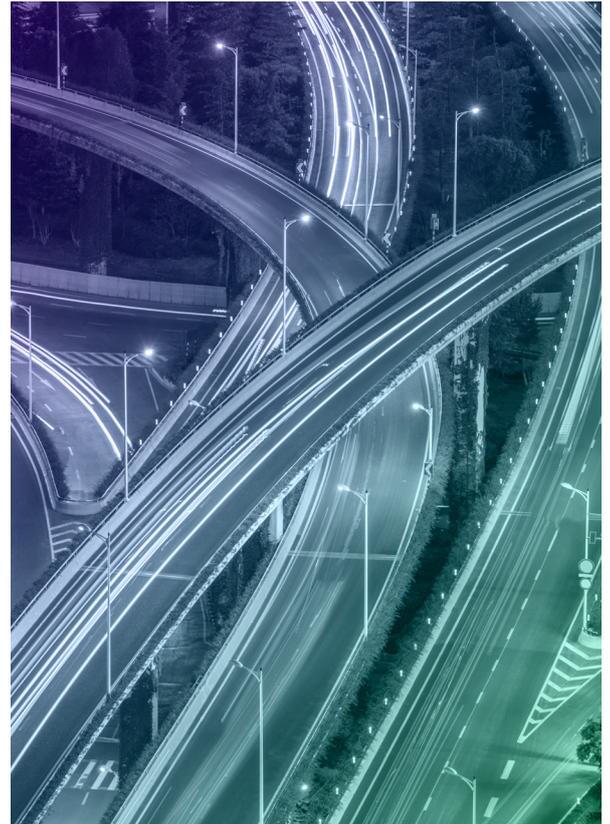


Energy and Infrastructure

The energy and infrastructure team in our firm has one goal: using the unique local knowledge and relationships we have spent years building up, to give your deal the edge. We are the ultimate in ground connectivity.

International financial institutions are confident in our advice, choosing us for several of their largest-ever financing transactions in our markets. Governments trust us to act for them on their privatizations and private sector partnerships.

Our ability to navigate government administrations is exceptional, saving precious time on approval processes and improving the transparency of infrastructure projects.



Bangladesh
Cambodia
Indonesia
Laos
Myanmar
Vietnam

HYDRO

- ▶ Acquisition of two hydropower projects in Laos by a leading Asia-Pacific renewable energy company
- ▶ Financing transaction involving a hydropower developer in Laos, acting for the lenders
- ▶ Acquisition of a hydropower power company that operates a transmission line in Laos
- ▶ Acquisition of an equity interest in a Lao company that will develop a large hydropower plant on the Mekong River
- ▶ 3,000MW hydropower project in Laos for a Thai-based energy company
- ▶ Overall structuring of an investment in one of the largest hydropower projects in Laos
- ▶ 4,000 MW hydropower cascade in Myanmar for a Chinese state-owned power company
- ▶ 600MW hydropower project in Myanmar for one of the world's largest producers of electricity
- ▶ 700MW hydropower project in Myanmar for a global hydropower developer
- ▶ Drafted a new model hydropower PPA for use in Myanmar, instructed by the IFC

PHOTOVOLTAIC, WIND, OTHER RENEWABLES

- ▶ Acquisition of three greenfield renewable power projects in Bangladesh
- ▶ Advisory on an EPC contract, contract performance, and a possible dispute in Bangladesh
- ▶ Proposed acquisition of a 30MW+30MW wind turbine park project in Bangladesh for a Japanese trading company
- ▶ 10MW wind farm in Bangladesh
- ▶ 50MW solar power project in Bangladesh
- ▶ Cross-border acquisition of an operating 73.9MW photovoltaic project in Cambodia
- ▶ Acquisition of a number of solar power projects for a major renewable power company in Cambodia
- ▶ Private issuance of green bonds to selected investors in Cambodia by an issuer in the solar power industry, the first deal of its kind in the country.
- ▶ Potential senior secured loan financing of a 20MW solar project in Cambodia by a consortium of development financial institutions
- ▶ Financing by an international financial institution of the first industrial-scale solar power project in Cambodia
- ▶ 60MW solar power plant project, the first national solar park project organized as a PPP in Cambodia
- ▶ One of Cambodia's first wind power projects (80MW)
- ▶ 40MW EDC solar park (phase 2) tender in Cambodia
- ▶ 500MW solar power project, provided start-to-finish assistance to the major investor, a leading Chinese IPP in the renewable energy sector
- ▶ 600MW cross-border Laos-Vietnam wind project
- ▶ A total of 313MW on three wind farms in Myanmar for a leading European infrastructure company

- ▶ 300MW solar plant in Myanmar, the largest in ASEAN, acting for the sponsors
- ▶ Land acquisition in Myanmar for a solar power project
- ▶ Drafted a legal framework and PPA provisions for renewable energy projects in Myanmar, instructed by the IFC
- ▶ Loan to a leading Myanmar energy company to finance expansion of the network of solar micro-grids
- ▶ Rooftop solar activities in Myanmar, advised on the drafting and negotiation of a template rooftop solar offtake agreement
- ▶ Due diligence for an international investor considering the acquisition of a solar park in Vietnam

TRANSMISSION

- ▶ Construction of a transmission line from Sihanoukville to Phnom Penh in Cambodia
- ▶ Acquisition of a majority stake in a transmission line interest in Cambodia [don't know client name]
- ▶ Close to US\$1 billion financing of power transmission infrastructure, one of the largest-ever project financings in Laos, acting for the lender, a bilateral development financial institution
- ▶ First private sector power transmission line project in Laos
- ▶ Cross-border transmission line project from Laos to Singapore
- ▶ Subsea transmission cable project in Cambodia and Vietnam

GAS AND OTHER THERMAL GENERATION

- ▶ Acquisition of a natural gas company in Cambodia involving one of the largest LNG power projects in the country
- ▶ Major domestic gas-to-power project
- ▶ 1,390MW LNG-to-power project in Ayewaddy, Myanmar, advised the consortium
- ▶ 1,400MW My Laung Chaim LNG-CGGT project
- ▶ 1,200MW LNG at Kanbauk, Myanmar, provided local counsel and tax advice on the development of the combined cycle plant
- ▶ 500MW CCGT at Thaketa, Myanmar, acting for the lenders
- ▶ 250MW CCGT at Myingyan, Myanmar, acting for prospective sponsors
- ▶ 200MW CCGT in Myanmar, acting for the sponsors
- ▶ 400MW power rental project with LNG in Myanmar
- ▶ International acquisition of a major coal mining asset in Indonesia

MID- AND DOWNSTREAM GAS, PETRO, LNG

- ▶ Petroleum refinery in Cambodia, assisting the developer
- ▶ Resolved dispute between an oil refinery and the Indonesian tax administration

- ▶ Privatization of five state-owned assets in the mid-stream space, acted for the Ministry of Electricity and Energy in Myanmar
- ▶ LNG terminal in Myanmar, assisting the sponsors with planning and project acquisition
- ▶ Cross-border tax planning and structuring advice for the entities in Myanmar of a Singaporean distributor of downstream oil & gas products

UPSTREAM OIL AND GAS

- ▶ Advised on the acquisition of an oil and gas block in Cambodia
- ▶ Acquisition of an onshore gas block in Laos
- ▶ Acted for an oil and gas supermajor on its joint venture with a local partner in Myanmar
- ▶ Advised four supermajors on the acquisition, fiscal structure, and operation of their oil and gas interests in Myanmar
- ▶ Disposal of a producing gas asset and pipeline interest in Myanmar, acting for the purchasers
- ▶ Assistance with three farm-in transactions in Myanmar
- ▶ Acted on a dispute concerning a Joint Operating Agreement for an offshore oil and gas block in Myanmar

INDUSTRIAL INFRASTRUCTURE

- ▶ Multibillion dollar PPP project in Bangladesh, provided strategic and project procurement advice to the potential sponsors
- ▶ Acquisition of a US\$300 million nickel smelter project in Indonesia
- ▶ Project counsel in Myanmar on an extensive US\$2.5 billion proposed development by a consortium of Japanese investors and contractors
- ▶ A US\$440 million project comprising a shopping mall, a hotel, offices and a residential tower at Inya Lake, Myanmar, by a group of Vietnam-Singaporean developers
- ▶ Investment in the Thilawa SEZ in Myanmar, acting for the Japanese government
- ▶ Development in a new industrial zone in Myanmar, acting for the state-owned foreign investor
- ▶ Planning and project procurement of an offshore supply base in Myanmar
- ▶ US\$150 million financing of a cement plant in Myanmar by an export-import bank
- ▶ US\$500 million financing of a large iron and steelmaking plant at a deep-water port in Vietnam
- ▶ Large-scale syndicated facility granted to the Vietnamese subsidiary of a major Taiwanese petrochemical group
- ▶ US\$1 billion bilateral loan facility to a major steel corporation borrower in Vietnam

TELECOM INFRASTRUCTURE

- ▶ Acquisition in the telecom sector in Bangladesh, provided advisory services and general legal and tax assistance to a major regional telecommunications company

- ▶ Deployment and licensing of a closed circuit fiber optic cable network in Indonesia
- ▶ Investment in the telecommunications tower business in Laos by a Malaysian telecommunications company with the Lao government
- ▶ Lao government-supported project to implement an advanced passenger processing system in Laos
- ▶ Market entry into Laos of a large integrated telecommunications infrastructure service provider
- ▶ Multibillion dollar greenfield market entry by Qatar Telecom in Myanmar
- ▶ US\$100 million loan to a Myanmar towerco by a syndicate of major international banks
- ▶ US\$300 million facility to a telecom company by two international financial institutions
- ▶ Multimillion dollar acquisition of several tower companies in Vietnam for a leading international telecom company
- ▶ US\$50 million acquisition of a group of telecom network assets in Vietnam by a foreign listed entity

PUBLIC SECTOR

- ▶ Created the first national working group to assist the government and industry on PPP reform
- ▶ Executive committee of the IFC-supported Hydropower Developer Working Group in Myanmar
- ▶ Provided technical assistance and training to the Department of Hydropower Implementation on PPP and PPA drafting
- ▶ Advised an international financial institution on a standardized PPA template to be adapted for power projects in Vietnam

TRANSPORTATION

- ▶ Study on private sector financing in the road sector in Cambodia for an international financial institution
- ▶ Cambodia's first PPP highway
- ▶ Upgrading and expansion of an international airport in Laos as a PPP project
- ▶ Assisting one of the sponsors of the largest foreign-owned port terminal project in Thilawa, Myanmar
- ▶ Acting for the Ministry of Transport and Communications on 2 dry-port projects in Myanmar
- ▶ Advised the government on the tender process for development of the Yangon Elevated Expressway

WATER AND SANITATION, SOCIAL INFRASTRUCTURE

- ▶ Acquisition of a state-of-the-art hospital in Laos, provided start-to-finish legal and tax assistance
- ▶ Acquisition and financing of a US\$28 million hospital in Indonesia
- ▶ Advised a consortium of sponsors with a water treatment and distribution project in Myanmar
- ▶ US\$2 billion social infrastructure with mixed-use real estate in Yangon, Myanmar, assisting the sponsors

CONTACTS ENERGY AND INFRASTRUCTURE



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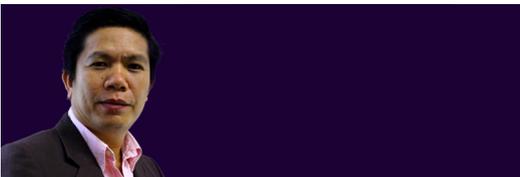
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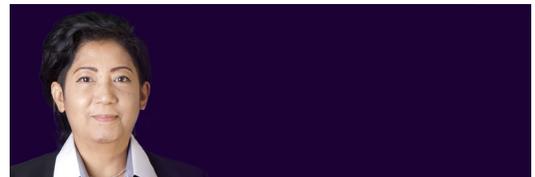
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